

How to choose your Realtor®

A home is most likely the biggest purchase you'll ever make. When buying a home, a Realtor® is your representative in the process, so you want to find the right person to make the partnership work.

Allen Tate has more than 1,400 agents throughout the Carolinas. To find an Allen Tate Realtor, [click here](#).

As search for the right Realtor to guide you through the first time home buying process, here are few tips for ensuring a good fit:

Ask friends and family for recommendations. What did they like about their agent? Do they think you'd be a good fit for each other?

Drive around the area where you'd like to live. Is there a Realtor name you see more than once? Chances are that Realtor knows that area and would be a great resource for you.

Interview more than one person. Pick 2 or 3 candidates and arrange to meet for an interview. Ask these questions to help find your perfect fit:

1. How long have you been in the business? Do you have a website?
2. Can you give me a few referrals from past clients?
3. Do you have a staff? How is that to your clients' advantage?
4. Are you available to look at a home any time of day?
5. How often can I expect to hear from you?
6. How can I reach you?
7. Will you provide me with a list of homes that meet my criteria a few days prior to touring so that I can check them out online or drive by?
8. What types of homes/neighborhoods do you specialize in?
9. After we have written a contract on a home, what can I expect from you?
10. How do you assist me if we run into an issue during the appraisal or inspection process?
11. What can you offer me that a Realtor from another company cannot?

After you've carefully chosen your Realtor based on experience, reputation and your personal comfort level, you'll sign what's called a "Buyer's Agency Agreement" with the Realtor. Simply put, this agreement spells out that you have chosen this agent to work for you and your interests.

So what happens if you work together awhile and you find the relationship is not working for you? Simply talk with the Realtor about your concerns or speak to the Broker-in-Charge at your agent's office.

Copyright © 2014 Allen Tate Realtors®

 LEADING REAL ESTATE
COMPANIES OF THE WORLD 

